



**Q2 MULTIFAMILY METRICS** 

25

\$56.42M

148

TRANSACTIONS SOLD

**\$ VOLUME** SOLD

**UNITS** SOLD









**UNITS** 

| ADDRESS | PRICE       | NEIGHBORHOOD |  |
|---------|-------------|--------------|--|
| treet   | \$5,690,000 | Bushwick     |  |
|         | 1           |              |  |

| 418 Suydam Street        | \$5,690,000 | Bushwick  | 6  |
|--------------------------|-------------|-----------|----|
| 1238 Hancock Street      | \$4,020,000 | Bushwick  | 6  |
| 19-24 Grove Street       | \$3,050,000 | Ridgewood | 6  |
| 818 Marcy Avenue         | \$3,040,000 | Bed-Stuy  | 12 |
| 767 Hart Street          | \$2,900,000 | Bushwick  | 6  |
| 1 Arlington Place        | \$2,900,000 | Bed-Stuy  | 4  |
| 1108 Gates Avenue        | \$2,720,000 | Bushwick  | 5  |
| 411 Stuyvesant Avenue    | \$2,650,000 | Bed-Stuy  | 4  |
| 109 Vernon Avenue        | \$2,535,000 | Bed-Stuy  | 4  |
| 489 Willoughby Avenue    | \$2,510,000 | Bed-Stuy  | 4  |
| 461 Willoughby Avenue    | \$2,500,000 | Bed-Stuy  | 4  |
| 106 A Franklin Avenue    | \$2,400,000 | Bed-Stuy  | 4  |
| 727 Knickerbocker Avenue | \$2,360,000 | Bushwick  | 8  |
| 21-05 Amory Court        | \$2,100,000 | Ridgewood | 12 |
| 147 Bleecker Street      | \$2,000,000 | Bushwick  | 6  |
| 688 Putnam Avenue        | \$1,700,000 | Bed-Stuy  | 5  |
| 64-11 68th Avenue        | \$1,625,000 | Ridgewood | 4  |
| 828 Hart Street          | \$1,625,000 | Bushwick  | 6  |
| 180 Sumpter Street       | \$1,300,000 | Bed-Stuy  | 6  |
| 20-50 Gates Avenue       | \$1,250,000 | Ridgewood | 6  |

SELECT SALES ACTIVITY ABOVE

Multifamily Transactions between \$1,000,000 - \$50,000,000 from APRIL 1, 2023 - JUNE 30, 2023

**Zip Codes:** 11205, 11206, 11207, 11216, 11221, 11233, 11237, 11385

**Neighborhoods:** Bedford-Stuyvesant, Bushwick, Ridgewood, Ocean Hill

**Q2 MIXED-USE METRICS** 

8

\$16.13M

**29** 

TRANSACTIONS SOLD

**\$ VOLUME** SOLD

**UNITS SOLD** 



18-84 Stanhope Street





Ridgewood



2

| ADDRESS               | PRICE       | NEIGHBORHOOD | UNITS |
|-----------------------|-------------|--------------|-------|
| 17-11 Grove Street    | \$3,300,000 | Ridgewood    | 6     |
| 2 516 Fairview Avenue | \$2,482,910 | Ridgewood    | 3     |
| 5734 Myrtle Avenue    | \$2,350,000 | Ridgewood    | 3     |
| 1172 Fulton Street    | \$2,200,000 | Bed-Stuy     | 4     |
| 909 Dekalb Avenue     | \$1,800,000 | Bed-Stuy     | 4     |
| 60-43 Myrtle Avenue   | \$1,600,000 | Ridgewood    | 3     |
| 662 Seneca Avenue     | \$1,200,000 | Ridgewood    | 4     |

\$1,200,000



**Q2 DEVELOPMENT SITE METRICS** 

4

\$17.62M

41,668

**TRANSACTIONS SOLD** 

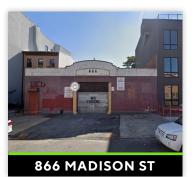
**\$ VOLUME SOLD** 

**BUILDABLE SF** SOLD









906-908 KENT AVE

**147 STANHOPE ST** 

**481-483 DEKALB AVE** 

**ADDRESS NEIGHBORHOOD PRICE BUILDABLE SF** 1 906-908 Kent Avenue \$5,200,000 **Bed-Stuy** 10,000 2 147 Stanhope Street \$4,700,000 Bushwick 5,500 481-483 Dekalb Avenue \$4,625,000 Bed-Stuy 16,168 4 866 Madison Street \$3,100,000 Bed-Stuy 10,000

\*Development Site / Buildable Square Footage

**Q2 2023 MARKET ANALYSIS** 

**Q2 2023 COMPLETE MARKET METRICS** 

**37** 

TRANSACTIONS SOLD
-41% YoY

\$90.18M

\$ VOLUME SOLD
-49% YoY

**177** 

UNITS SOLD

41,668

BUILDABLE SF SOLD
-56% YoY

### PRICE ANALYSIS BY TERRITORY

#### **BEDFORD-STUYVESANT & OCEAN HILL**

|         | MULTIFAMILY        | MIXED-USE          | DEVELOPMENT           |
|---------|--------------------|--------------------|-----------------------|
| \$/SF   | \$748 +41% YoY     | \$458 +10% YoY     | <b>\$372</b> +54% YoY |
| \$/UNIT | \$520,417 +15% YoY | \$500,000 +17% YoY |                       |

#### **BUSHWICK**

|         | MULTIFAMILY              | MIXED-USE            | DEVELOPMENT     |
|---------|--------------------------|----------------------|-----------------|
| \$/SF   | <b>\$491</b> -7% YoY     | <b>\$0</b> -100% YoY | \$855 -296% YoY |
| \$/UNIT | <b>\$390,785</b> -5% YoY | <b>\$0</b> -100% YoY |                 |

#### **RIDGEWOOD**

|         | MULTIFAMILY           | MIXED-USE          | DEVELOPMENT       |
|---------|-----------------------|--------------------|-------------------|
| \$/SF   | <b>\$341</b> -23% YoY | \$606 +39% YoY     | <b>\$0</b> 0% YoY |
| \$/UNIT | \$293,750 -17% YoY    | \$599,051 +34% YoY |                   |



Q2 2023 MARKET MAP



#### **MULTIFAMILY**

- 1 418 Suydam Street
- 2 1238 Hancock Street
- 3 19-24 Grove Street
- 4 818 Marcy Avenue
- 5 767 Hart Street
- 6 1 Arlington Place
- 1108 Gates Avenue
- 8 411 Stuyvesant Avenue
- 9 109 Vernon Avenue
- 489 Willoughby Avenue
- 10 461 Willoughby Avenue
- 12 106 A Franklin Avenue
- 13 727 Knickerbocker Avenue
- 21-05 Amory Court
- 147 Bleecker Street
- 16 688 Putnam Avenue
- 17 64-11 68th Avenue
- 18 828 Hart Street
- 180 Sumpter Street
- 20-50 Gates Avenue

#### **MIXED USE**

- 17-11 Grove Street
- 2 516 Fairview Avenue
- 3 5734 Myrtle Avenue
- 4 1172 Fulton Street
- 5 909 Dekalb Avenue
- 60-43 Myrtle Avenue
- 7 662 Seneca Avenue
- 18-84 Stanhope Street

#### **DEVELOPMENT SITES**

- 1 906-908 Kent Avenue
- 2 147 Stanhope Street
- 3 481-483 Dekalb Avenue
- 4 866 Madison Street



**Q2 2023 MARKET REPORT** 



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1K+

\$4B+

**POWERFUL TEAM** 

**PROPERTIES SOLD** 

**TOTAL SALES**