



Q1 MULTIFAMILY METRICS

24

\$45.76M

129

TRANSACTIONS SOLD

\$ VOLUME SOLD

UNITS SOLD







Bed-Stuy

Bed-Stuy

Bed-Stuy

Ridgewood



4

4

4

ADDRESS	PRICE	NEIGHBORHOOD	UNITS
18-20 Patchen Avenue	\$3,500,000	Bed-Stuy	10
234 Saint Nicholas Avenue	\$3,240,000	Bushwick	5
389 Sumpter Street	\$3,206,458	Ocean Hill 8	
131 Vernon Avenue	\$2,780,000	Bed-Stuy 4	
537 Marcy Avenue	\$2,600,000	Bed-Stuy 4	
18-96 Stockholm Street	\$2,575,000	Ridgewood	5
422 Jefferson Avenue	\$2,050,000	Bed-Stuy	4
1889 Troutman Street	\$2,000,000	Ridgewood	6
453 Irving Avenue	\$1,987,500	Bushwick 6	
29 Herkimer Street	\$1,938,880	Bed-Stuy 4	
205 Quincy Street	\$1,800,000	Bed-Stuy	8
245 Himrod Street	\$1,775,000	Bushwick	6
18-14 Harman Street	\$1,750,000	Ridgewood	6
62-15 Catalpa Avenue	\$1,500,000	Ridgewood	6
405 Linden Street	\$1,500,000	Bushwick	5
403 Linden Street	\$1,500,000	Bushwick	5

\$1,430,000

\$1,425,000

\$1,361,707

\$1,250,000

SELECT SALES ACTIVITY ABOVE

536 A Monroe Street

580 Lafayette Avenue

410 Monroe Street

20 18-72 Starr Street

Multifamily Transactions between \$1,000,000 - \$50,000,000 from JANUARY 1, 2024 - MARCH 31, 2024

Zip Codes: 11205, 11206, 11221, 11216, 11233, 11237, 11207, 11385

Neighborhoods: Bedford-Stuyvesant, Bushwick, Ocean Hill, Ridgewood

Q1 MIXED-USE METRICS

10

\$20.74M

61

TRANSACTIONS SOLD

\$ VOLUME SOLD

UNITS SOLD









ADDRESS	PRICE	NEIGHBORHOOD	UNITS
960 Myrtle Avenue	\$3,550,000	Bed-Stuy	10
339 Macon Street	\$2,600,000	Bed-Stuy	5
1556 Fulton Street	\$2,450,000	Bed-Stuy	7
1207 Broadway	\$2,300,000	Bushwick	8
1535 Greene Avenue	\$2,230,000	Bushwick	6
1468 Myrtle Avenue	\$2,000,000	Bushwick	3
132 Saint Nicholas Avenue	\$1,900,000	Bushwick 5	
2055 Fulton Street	\$1,255,000	Ocean Hill	3
607 Woodward Avenue	\$1,250,000	Ridgewood	8
63-48 Forest Avenue	\$1,210,000	Ridgewood	6

Mixed-Use Transactions between \$1,000,000 - \$50,000,000 from JANUARY 1, 2024 - MARCH 31, 2024

Zip Codes: 11205, 11206, 11207, 11216, 11221, 11233, 11237, 11385

Neighborhoods: Bedford-Stuyvesant, Bushwick, Ocean Hill, Ridgewood



Q1 DEVELOPMENT SITE METRICS

2

\$14.16M

78,054

TRANSACTIONS SOLD

\$ VOLUME SOLD

BUILDABLE SF SOLD





ADDRESS	PRICE	NEIGHBORHOOD	BUILDABLE SF
1 583 Grandview Avenue	\$8,662,500	Ridgewood	44,400
2 880 Quincy Street	\$5,500,000	Bed-Stuy	33,654

*Development Site / Buildable Square Footage

Q1 2024 MARKET ANALYSIS

Q1 2024 COMPLETE MARKET METRICS

36

TRANSACTIONS SOLD
-8% YoY

\$80.67M

\$ VOLUME SOLD
-14% YoY

190

UNITS SOLD
-21% YoY

78,054

BUILDABLE SF SOLD +31% YoY

PRICE ANALYSIS BY TERRITORY

BEDFORD-STUYVESANT & OCEAN HILL

	MULTIFAMILY	MIXED-USE	DEVELOPMENT
\$/SF	\$591 +15% YoY	\$475 +11% YoY	\$163 -14% YoY
\$/UNIT	\$398,448 -12% YoY	\$408,333 -31% YoY	

BUSHWICK

	MULTIFAMILY	MIXED-USE	DEVELOPMENT
\$/SF	\$446 -24% YoY	\$439 +5% YoY	N/A 0% YoY
\$/UNIT	\$362,514 -20% YoY	\$346,389 -21% YoY	

RIDGEWOOD

	MULTIFAMILY	MIXED-USE	DEVELOPMENT
\$/SF	\$392 +14 YoY	\$217 -46% YoY	\$195 +15% YoY
\$/UNIT	\$316,475 +16% YoY	\$178,958 -63% YoY	



Q1 2024 MARKET MAP



MULTIFAMILY

- 18-20 Patchen Avenue
- 2 234 Saint Nicholas Avenue
- 3 389 Sumpter Street
- 4 131 Vernon Avenue
- 5 537 Marcy Avenue
- 6 18-96 Stockholm Street
- 422 Jefferson Avenue
- 8 1889 Troutman Street
- 9 453 Irving Avenue
- 29 Herkimer Street
- 10 205 Quincy Street
- 245 Himrod Street
- 13 18-14 Harman Street
- 62-15 Catalpa Avenue
- 15 405 Linden Street
- 16 403 Linden Street
- 536 A Monroe Street
- 410 Monroe Street
- 580 Lafayette Avenue
- 20 18-72 Starr Street

MIXED USE

- 960 Myrtle Avenue
- 22 339 Macon Street
- 1556 Fulton Street
- 24 1207 Broadway
- 25 1535 Greene Avenue
- 26 1468 Myrtle Avenue
- 27 132 Saint Nicholas Avenue
- 28 2055 Fulton Street
- 607 Woodward Avenue
- 30 63-48 Forest Avenue

DEVELOPMENT SITES

- 583 Grandview Avenue
- 32 880 Quincy Street



Q1 2024 MARKET REPORT



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1K+

\$4B+

POWERFULTEAM

PROPERTIES SOLD

TOTAL SALES