

Q3 2025 MARKET REPORT

REPORT CRITERIA

Multifamily, Mixed-Use and Development transactions between \$1,000,000 - \$50,000,000 from July 1, 2025 - September 30, 2025

Zip Codes: 11101, 11102, 11103, 11104, 11105, 11106, 11369, 11370, 11372, 11377, 11385

Neighborhoods: : Astoria Heights, Ditmars Steinway, East Elmhurst, Hunter's Point, Jackson Heights, Long Island City, Old Astoria, Ridgewood, South Astoria, Sunnyside, Sunnyside Gardens, Woodside

Q3 2025 MARKET REPORT

TRANSACTIO	NS SOLD
39	Total Transactions
†11%	Total Transactions Q3 25 vs. Q3 24

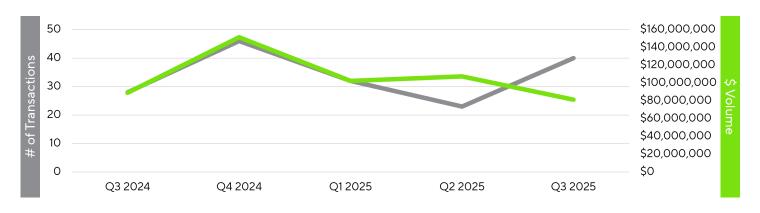
\$ VOLUME SOL	D			
\$80.1M	Total Dollar Volume			
 4%	Total Dollar Volume Q3 25 vs. Q3 24			

UNITS SOLD	
219	Total Units
↓21%	Total Units Q3 25 vs. Q3 24

BUILDABLE SF SOLD					
85,437	Total Buildable SF				
†326%	Total Buildable SF Q3 25 vs. Q3 24				

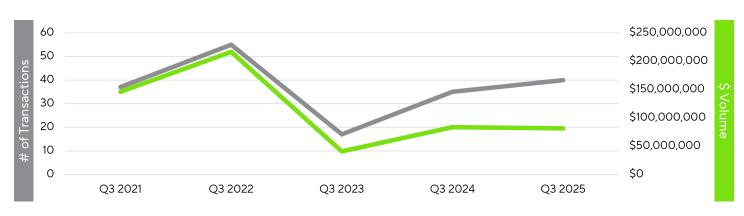
QUARTER OVER QUARTER

Quarterly total dollar volume and total transaction counts in Queens



YEAR OVER YEAR

Yearly total dollar volume and total transaction counts in Queens



Q3 2025 MARKET REPORT

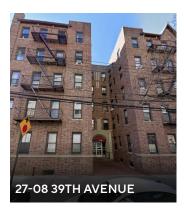
MULTIFAMILY METRICS AND TOP TRANSACTIONS

26
TRANSACTIONS SOLD

\$45.32M \$VOLUME SOLD

175

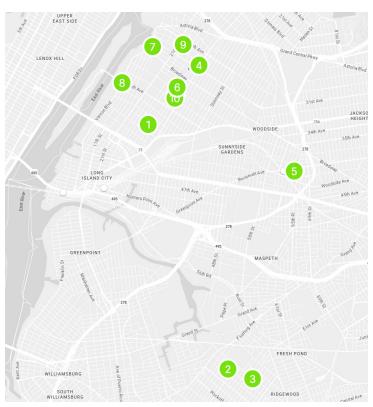
ADDRESS	SALE PRICE	NEIGHBORHOOD	UNITS	\$/UNIT	SF	\$/SF
27-08 39th Avenue	\$7,350,000	Long Island City	40	\$183,750	25,125	\$293
2-86 Onderdonk Avenue	\$2,470,000	Ridgewood	4	\$617,500	3,100	\$797
5-06 Woodward Avenue	\$2,430,000	Ridgewood	4	\$607,500	2,750	\$884
30-86 31st Street	\$2,260,000	South Astoria	5	\$452,000	3,750	\$603
3926-3928 65th Street	\$2,210,000	Woodside	4	\$552,500	3,870	\$571
33-52 29th Street	\$2,025,000	Long Island City	4	\$506,250	3,120	\$649
11-27 31st Drive	\$1,970,000	Old Astoria	4	\$492,500	2,294	\$859
36-05 Vernon Boulevard	\$1,850,000	Long Island City	8	\$231,250	10,500	\$176
30-24 23rd Street	\$1,600,000	Old Astoria	4	\$400,000	2,328	\$687
34-52 30th Street	\$1,500,000	Long Island City	6	\$250,000	4,140	\$362











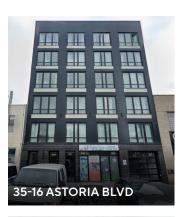
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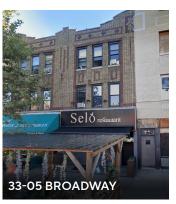
MIXED-USE METRICS AND TOP TRANSACTIONS

9
TRANSACTIONS SOLD

\$19.84M \$VOLUME SOLD 44
UNITS SOLD

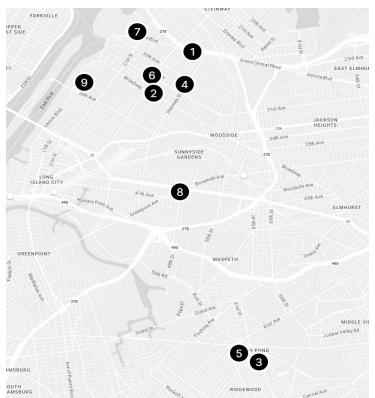
	ADDRESS	SALE PRICE	NEIGHBORHOOD	UNITS	\$/UNIT	SF	\$/SF
	35-16 Astoria Boulevard	\$6,100,000	South Astoria	16	\$381,250	14,114	\$432
•	33-05 Broadway	\$2,500,000	South Astoria	3	\$833,333	3,180	\$786
•	65-01 Fresh Pond Road	\$2,100,000	Ridgewood	6	\$350,000	5,400	\$389
)	30-44 Steinway Street	\$2,000,000	South Astoria	4	\$500,000	3,885	\$515
•	62-86 60th Place	\$1,540,000	Ridgewood	4	385000	5,140	\$300
)	30-05 31st Avenue	\$1,536,000	South Astoria	2	\$768,000	1,800	\$853
	18-02 26th Road	\$1,400,000	Old Astoria	3	\$466,666	2,400	\$583
•	45-14 48th Street	\$1,360,000	Sunnyside	2	\$680,000	2,320	\$586
)	34-62 10th Street	\$1,300,000	Long Island City	4	\$325,000	2,860	\$455











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DEVELOPMENT SITE METRICS AND TOP TRANSACTIONS

TRANSACTIONS SOLD

\$14.95M \$VOLUME SOLD

85,437
BUILDABLE SF SOLD

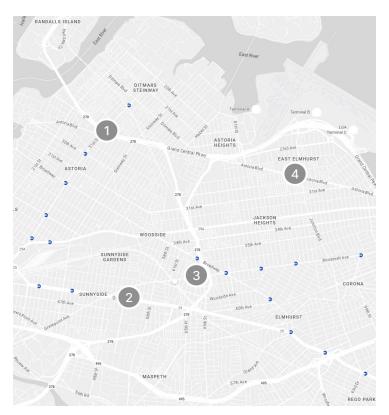
	ADDRESS	SALE PRICE	NEIGHBORHOOD	BUILDABLE SF	\$/BSF
1	31-05 Astoria Boulevard & 00837-0016, 17	\$10,500,000	Astoria	60,075	\$172
2	43-36 53rd Street	\$2,300,000	Woodside	14,500	\$392
3	67-11 Roosevelt Avenue	\$1,150,000	Woodside	5,192	\$221
4	92-15 Astoria Boulevard	\$1,000,000	East Elmhurst	5,670	\$176





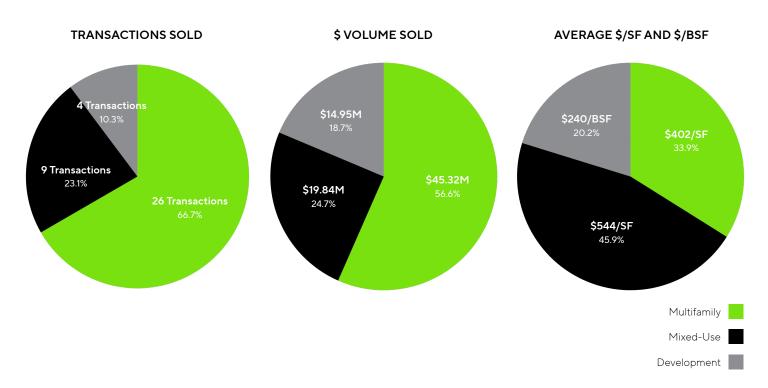






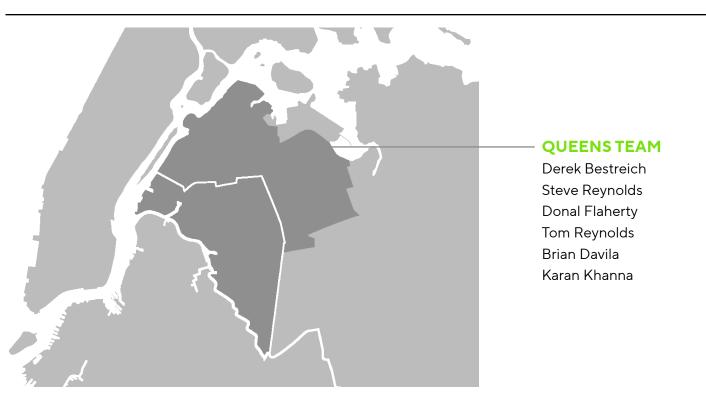
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DOLLAR & TRANSACTION VOLUME BY ASSET CLASS



TEAM BREAKDOWN

MARKET AMBASSADORS





THE QUEENS MARKET REPORT

Q3 2025

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